



We're looking for a Fundraiser!

Are you looking to make the world a better place?

Do you want to make some real impact and join a team of highly motivated and dedicated people with a true joint ambition? You've found your match!

The Movement

Movement On The Ground is a Dutch organisation founded in Lesvos, Greece in 2015 in response to the humanitarian crisis affecting the innocent men, women, and children forced from their homes. Movement On The Ground's mission is to provide immediate human relief, cultivate solutions and drive sustainable change with and for people on the move and local host communities. At the core of this mission is the "Camp to campUs" philosophy which outlines the concept of transforming refugee hotspots into healing and dignified environments. This philosophy enables people on the move to have room to heal, experience a sense of community, nurture their skills and talents, feel empowered, build connections with their host community and generate prospects for their future.

A little about the team

We are a bunch of like-minded, out-of-the-box thinking, hands-on entrepreneurs from all corners of the world, who are constantly challenging the status quo. We come served with a side of humility and we are always looking into ways to build bridges between all the stakeholders involved in the European migration situation. We all have the same goal, to spread our vision of making the world a better place.

Nothing is impossible for us; this is how we act, how we think and how we work.

Why do you want to join us?

In order to operate as an organisation, we need a great deal of freedom, a vibrant and inspiring work environment and an access to a large network that is directly involved in our mission. So, that's what you get if you work with us!

We are changing the status quo in the NGO world by enabling and generating prospects with and for refugee camp residents. We include them in all of our activities and encourage them to utilise their skills so that they feel part of the solution and a part of a community as a whole. We bring innovative, sustainable solutions for a positive impact on the refugee crisis.

This means: **steep learning curve** | **pushing forward mentality** | **getting things done!**

For more about us and what we do see here, <https://movementontheground.com/about-us>

The goal of this role

To be one of the two fundraisers in Amsterdam. You know how to find funding partners, establish a long-term relationship with them, making sure the fundraising process (from first contact until the reporting) is running smoothly. You align your activities with the team in Amsterdam, as well as the teams in Greece.

What will you be doing to make this happen?

Under the care of our Fundraiser in Amsterdam, you will be responsible for a variety of tasks relevant to our fundraising demands including;

- Working with the other fundraiser on the fundraising strategy.
- Implementing the fundraising strategy from the beginning until the end (from setting up first contact with donors, writing proposals, due diligence on contracts, informing and aligning with the team, and submitting the grant reports).
- Collecting and sharing relevant information with the Amsterdam team, as well as the teams in Greece, to align fundraising activities with the needs on the ground.
- Creating long term relationships with funding partners: creating a network.

Competencies and skills

- A 2-3 years working experience in a non-profit organisation in project management, partnerships and fundraising
- High level writing skills in ideally both English and Dutch and experience in writing fundraising proposals
- Experience with working with donors
- Well organised with strong planning skills
- Excellent interpersonal skills
- Good project management skills
- Experienced in relationship management/customer service
- Expertise in data (i.e. impact data for grant reporting)
- Creative and innovative thinker
- Experienced in managing donor budgets
- Knowledge of and experience with the Dutch/European funding market is an asset

Who are you?

You have lots of energy, an open-mind and you think outside the box. You're a team player who shares our vision!

You're also:

- An experienced fundraiser.
- Stress tolerant.
- Social, likeable and friendly; willing to take on any task with a smile.
- Fast paced, not scared of taking initiative, proactive.
- Flexible and a team player.

What we offer you

- To join an inspiring & entrepreneurial team on a mission to change the world!
- 40 hour a week contract
- A network of like-minded, creative and influential people
- Start date: as soon as possible

If you want to join us for this position, please send us (before November 5th 2021)

1. Your CV
2. Your answers to two questions:
 - Why is this the right time for you to apply?
 - How would your best friend describe you?
3. Draft up three different ideas for fundraising that would be suitable for Movement on The Ground.

Contact details

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